




Sidcup
Partners
Working Together

Supporting
Business
**Reducing
Costs**

Sidcup Partners Business Improvement District is working to facilitate collaboration and cooperation opportunities to make Sidcup Better for Business. We want to make sure that every BID levy payer can make the most of the new opportunities available to them.

Forward

No matter how good you are at procuring on your own, joining forces with other businesses will ensure you receive the best deals.

Sidcup Partners BID have set up a partnership with Meercat Associates to deliver a joint procurement service, using the bulk buying power of both Sidcup's own business community and that of BIDs across the country, to save you time and money. This service is fully funded and managed by Sidcup Partners BID.

Meercat Associates are specialists in sourcing and managing contracts for individual businesses and have a track record of partnership-working with BIDs across the United Kingdom. They will secure the best prices, finding the most appropriate service, managing all your contracts when they are up for renewal and switching you to the right deal. Essentially, all the work will be done for you, so you can concentrate on running your business.

The Sidcup Partners joint procurement service is free to all BID levy payers. No commission is earned on the service; all financial savings are passed on to you.

Many of your neighbouring businesses are already benefiting from the scheme, with some saving more than their BID levy every year. Take a look at the areas you could save in and contact the team today.



Cheryl Curr
BID Manager

Office. 0208 302 4970

Mobile. 07758 127643

Email. cheryl@sidcuppartners.co.uk

Energy

The Meercat energy team will take care of all aspects of the procurement process to secure cheaper prices for your electricity and gas.

Meercat will monitor and manage your contract to make sure you are always on the best market rates. If you are currently tied into a contract, they will plan and work proactively to **secure the best terms** in preparation for the renewal of your contract. They will ensure that your contract is terminated at the right time to prevent it from rolling to a higher rate.

The service is simple and efficient. Meercat reviews your current consumption and uses its market knowledge to work with national suppliers on the wholesale market and, by utilising the buying power of UK BID businesses, they are able to procure **the best contract on your behalf**.

They will manage the entire process including obtaining quotes, renegotiating with suppliers, drawing up new contracts and terminating current contract.

Save
up to
40%



Merchant Fees

The Meercat team will advise you of the best and most up to date products to suit your specific needs; whether that is accepting payments online, in-store or over the phone.

Last year, VISA and Mastercard reduced their rates to the banks, but in most cases these savings were not passed onto businesses.

Some businesses who have not recently reviewed their merchant accounts have saved 60% or more. Just submit a recent merchant account invoice and Meercat will produce a report showing the potential savings for your business.



On average Meercat can save you 30% on existing fees.



Waste & Recycling

Work together to provide a high quality and low cost waste management service.

Every business produces waste and has to pay to have it removed, often at varying costs and quality of service. We want to ensure that **costs are reduced, service levels are managed effectively and the collection and processing of waste is controlled** for the benefit of your business and Sidcup town centre.

Working with Meercat, we want to help reduce the large percentage of waste collected which ends up in landfill. The 'zero-2-landfill' initiative is at the core of our partnership with Meercat's waste management strategy, ensuring we provide **waste disposal which is environmentally beneficial while reducing business costs** significantly.

- If you need a better deal on trade waste and recycling, the Meercat team can advise and help you find a cost effective and environmentally friendly solution.



Contact:
Cherryl Curr,
BID Manager
07758 127 643



Water

The commercial water market in England has become deregulated, as it was in Scotland in 2008.

Businesses in England are now able to choose their water supplier, rather than being tied to their default, location-driven provider. It is envisaged that deregulation will therefore lead to competition amongst suppliers, with savings available to businesses who are prepared to test the market.

We will use our wealth of experience in dealing with national suppliers to help you minimise your bills, managing the process from start to finish.



Telecoms

Technology changes daily. Landlines, mobiles, VoIP and broadband can result in many different suppliers or countless line items, which makes comparison with market rates confusing. Our telecom experts navigate this complex market, and use our purchasing power to secure you the best rates. Simply provide us with your most recent bill and we will do all the work for you.

Save
up to
25%



IT Services

Cyber-attacks can cost businesses like yours thousands of pounds and cause enormous disruption. Do you have a plan for what you would do if your data was stolen or you couldn't access your emails? Meercat are able to recommend products and services that will minimize risk and protect your business from the increasing threat of attacks including Ransomware and Malware.

They also provide a range of managed services, from hosting to Network traffic management, and Flexible Working Solutions, enabling your employees to work from a variety of locations.



Insurance

By bringing together and negotiating for businesses within the same sector we can consolidate your needs and offer better premiums. The Meercat team will do all the work for you and provide you with all the support you need.



Pest Control

Urban areas are always going to have pest activity, Sidcup is no exception. Our pest controllers will work discretely behind the scenes and keep this annoyance under control in both food and non-food environments.

Pests aren't concerned by property boundaries, we provide coordination with neighbouring businesses to keep the problem in check.

Joint procurement not only gives you savings – 27% on average but also provides a strategic view of the town as a whole.



Testing

By law, every business has to ensure that their building and equipment is safe and tested regularly. By working with us we can ensure that you're getting the best team at the best rates.

Our rates for portable appliance testing (PAT) are around 50% cheaper than market average.



Handyman

Our one stop shop for all maintenance and handyman requirements. If you're looking for a professional, reliable and cost effective approach with a team you can trust to get the job done, we're the perfect solution.

We will save you
15% on average and
remove the burden of
finding the skills and
people you need.



Stationery

We will analyse all your requirements and carry out a market test to ensure you receive exactly what you want.

No matter how electronic we become we still require business cards, letterheads and other printed products. We have therefore put together the best quality service at the best rates, exclusively for BID members.

**Working together we
can reduce deliveries
into the BID area
while also saving you
18% on average.**



All these services are free and exclusive to our BID levy payers. Get in touch to find out more.

To enquire about Waste collection, talk to Cheryl Curr, Sidcup Partners BID Manager on 07758 127 643

For all other services please contact Meercat Associates on 01444 416529

ff The opportunities outlined in this booklet represent the first stage in this work programme and we welcome your thoughts and suggestions to help inform our on-going work. If you have any questions, please don't hesitate to contact a member of the BID team. **ff**
Sue Petty
Chairman of BID Board

www.sidcuppartners.co.uk




Sidcup
Partners

Working Together
in Association with

 **Meercat**
ASSOCIATES LIMITED

Sweet P
THE FLORIST

